



## Achievement Coach

Hobsons, a trail-blazing education, technology, recruitment and retention services company is looking for a talented, high-energy candidate interested in Achievement Coaching. Hobsons offers all of the benefits of a multinational corporation with the values and spirit of an entrepreneurial company. Hobsons strives to provide its customers end-to-end solutions and services for their retention needs through our Student Retention Solutions offering.

### **Job Summary**

The Achievement Coach will work with college students who are identified as being “at risk” of leaving college due to adjustment and/or academic issues. He/she will guide them on multiple aspects of college life (academics, social life, commitment, etc.), ultimately leading them to college success (as measured by graduation).

### **Essential Functions/Responsibilities**

- Responsibilities include working with a group of “at-risk” students (approximately 75 students) and helping them navigate through college life by balancing academics, social life, finances, etc. The Achievement Coach will work primarily over the phone but will also be required to conduct face-to-face meetings at some colleges.
- Build trusting relationships with students by delivering personalized, constructive, engaging, motivating, and informative coaching sessions on a weekly basis.
- Serve as a mentor and expert to students.
- Actively share best practices and effective techniques with other coaches to improve the Coaching Certification program and coaching quality at Hobsons.
- Quickly understand all aspects of the specific college environment(s) he/she is assigned to.
- Performance will be measured based on student success (i.e. college progress) and customer feedback.

### **Minimum Qualifications**

- Bachelor's degree and a minimum of 2 years of experience.
- Experience in counseling/coaching/tutoring and/or a degree in psychology.
- Knowledge of the education market.
- Comfort with technology.

### **Personal Characteristics**

- Motivated, self-confident, optimistic, sensitive, empathetic individual.
- Ability to relate to the student's cultural/social/academic/financial situation.
- Ability to **lead** and desire to **connect** with people.
- An understanding of human psychology and **motivation theory**
- The ability to provide **constructive feedback**.
- Good **organization and time management** skills.
- Excellent communication skills.
- Excellent phone skills.
- Strong academic performance.
- Ability to handle one/two clients.

Hobsons offers a competitive salary along with an excellent benefits package including:

- Health Insurance
- Life and Disability Insurance
- Dental Plan
- 401K Plan
- Section 125/Flexible Spending Accounts
- Generous Holiday and Vacation Schedule

Please submit résumés to:  
Hobsons – Attention Human Resources  
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Cincinnati, OH 45241  
Fax: 513-891-6222

E-mail: [Human\\_Resources@hobsons-us.com](mailto:Human_Resources@hobsons-us.com)

To learn more about Hobsons, please visit our corporate Web site at [www.hobsons.com](http://www.hobsons.com) - online recruitment brochure available.

Product-related sites:  
[www.emt.hobsons.com](http://www.emt.hobsons.com)  
[www.CollegeView.com](http://www.CollegeView.com)  
[www.USeduguides.com](http://www.USeduguides.com)

*EOE. We recognize and appreciate the benefits of diversity in the workplace. People who share this belief or reflect a diverse background are encouraged to apply.*